

## EDWARD W. SAID

Two Visions in *Heart of Darkness*<sup>†</sup>

Domination and inequities of power and wealth are perennial facts of human society. But in today's global setting they are also interpretable as having something to do with imperialism, its history, its new forms. The nations of contemporary Asia, Latin America, and Africa are politically independent but in many ways are as dominated and dependent as they were when ruled directly by European powers. On the one hand, this is the consequence of self-inflicted wounds, critics like V. S. Naipaul are wont to say: *they* (everyone knows that "they" means coloreds, wogs, niggers) are to blame for perialism. On the other hand, blaming the Europeans sweepingly for the misfortunes of the present is not much of an alternative. What we need to do is to look at these matters as a network of interdependent histories that it would be inaccurate and senseless to repress, useful and interesting to understand.

[I]n the late twentieth century the imperial cycle of the last century in some way replicates itself, although today there are really no big empty spaces, no expanding frontiers, no exciting new settlements to establish. We live in one global environment with a huge number of ecological, economic, social, and political pressures tearing at its only dimly perceived, basically uninterpreted and uncomprehended fabric. Anyone with even a vague consciousness of this whole is alarmed at how such remorselessly selfish and narrow interests—patriotism, chauvinism, ethnic, religious, and racial hatreds—can in fact lead to mass destructiveness. The world simply cannot afford this many more times.

One should not pretend that models for a harmonious world order are ready at hand, and it would be equally disingenuous to propose that ideas of peace and community have much of a chance when power is moved to action by aggressive perceptions of "vital national interests" or unlimited sovereignty. The United States' clash with Iraq and Iraq's aggression against Kuwait concerning oil are obvious examples. The wonder of it is that the schooling for such relatively provincial thought and action is still prevalent, unchecked, uncritically accepted, recurrently replicated in the education of generation after generation. We are all taught to venerate

<sup>†</sup> From *Culture and Imperialism* (New York: Knopf, 1993), pp. 19-20, 22-26, 28-31. Used by permission of Alfred A. Knopf, a division of Random House, Inc. Unless indicated, notes are the author's.

Two Visions in *HEART OF DARKNESS*

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our nations and admire our traditions: we are taught to pursue their interests with toughness and in disregard for other societies. A new and in my opinion appalling tribalism is fracturing societies, separating peoples, promoting greed, bloody conflict, and uninteresting assertions of minor ethnic or group particularity. Little time is spent not so much in "learning about other cultures"—the phrase has an inane vagueness to it—but in studying the map of interactions, the actual and often productive traffic occurring on a day-by-day, and even minute-by-minute basis among states, societies, groups, identities.

No one can hold this entire map in his or her head, which is why the geography of empire and the many-sided imperial experience that created its fundamental texture should be considered first in terms of a few salient configurations. Primarily, as we look back at the nineteenth century, we see that the drive toward empire in effect brought most of the earth under the domination of a handful of powers. To get hold of part of what this means, I propose to look at a specific set of rich cultural documents in which the interaction between Europe or America on the one hand and the imperialized world on the other is animated, informed, made explicit as an experience for both sides of the encounter. \* \* \*

This imperial attitude is, I believe, beautifully captured in the complicated and rich narrative form of Conrad's great novella *Heart of Darkness*, written between 1898 and 1899. On the one hand, the narrator Marlow acknowledges the tragic predicament of all speech—that "it is impossible to convey the life-sensation of all given epoch of one's existence—that which makes its truth, its meaning—its subtle and penetrating essence. . . . We live, as we dream—alone" (27)—yet still manages to convey the enormous power of Kurtz's African experience through his own overmastering narrative of his voyage into the African interior toward Kurtz. This narrative in turn is connected directly with the redemptive force, as well as the waste and horror, of Europe's mission in the dark world. Whatever is lost or elided or even simply made up in Marlow's immensely compelling recitation is compensated for in the narrative's sheer historical momentum, the temporal forward movement—with digressions, descriptions, exciting encounters, and all. Within the narrative of how he journeyed to Kurtz's Inner Station, whose source and authority he now becomes, Marlow moves backward and forward materially in small and large spirals, very much the way episodes in the course of his journey up-river are then incorporated by the principal forward trajectory into what he renders as "the heart of Africa."

Thus Marlow's encounter with the improbably white-suited

clerk in the middle of the jungle furnishes him with several digressive paragraphs, as does his meeting later with the semi-crazed, harlequin-like Russian who has been so affected by Kurtz's gifts. Yet underlying Marlow's inconclusiveness, his erasions, his arabesque meditations on his feelings and ideas, is the unrelenting course of the journey itself, which, despite all the many obstacles, is sustained through the jungle, through time, through hardship, to the heart of it all, Kurtz's ivory-trading empire. Conrad wants us to see how Kurtz's great looting adventure, Marlow's journey up the river, and the narrative itself all share a common theme: Europeans performing acts of imperial mastery and will in (or about) Africa.

What makes Conrad different from the other colonial writers who were his contemporaries is that, for reasons having partly to do with the colonialism that turned him, a Polish expatriate, into an employee of the imperial system, he was so self-conscious about what he did. Like most of his other tales, therefore, *Heart of Darkness* cannot just be a straightforward recital of Marlow's adventures: it is also a dramatization of Marlow himself, the former wanderer in colonial regions, telling his story to a group of British listeners at a particular time and in a specific place. That this group of people is drawn largely from the business world is Conrad's way of emphasizing the fact that during the 1890s the business of empire, once an adventurous and often individualistic enterprise, had become the empire of business. (Coincidentally we should note that at about the same time Halford Mackinder, an explorer, geographer, and Liberal Imperialist, gave a series of lectures on imperialism at the London Institute of Bankers:<sup>1</sup> perhaps Conrad knew about this.) Although the almost oppressive force of Marlow's narrative leaves us with a quite accurate sense that there is no way out of the sovereign historical force of imperialism, and that it has the power of a system representing as well as speaking for everything within its dominion, Conrad shows us that what Marlow does is contingent, acted out for a set of like-minded British hearers, and limited to that situation.

Yet neither Conrad nor Marlow gives us a full view of what is outside the world-conquering attitudes embodied by Kurtz, Marlow, the circle of listeners on the deck of the *Nellie*, and Conrad. By that I mean that *Heart of Darkness* works so effectively because its politics and aesthetics are, so to speak, imperialist, which in the closing years of the nineteenth century seemed to be at the same time an aesthetic, politics, and even epistemology inevitable and

unavoidable. For if we cannot truly understand someone else's experience and if we must therefore depend upon the assertive authority of the sort of power that Kurtz wields as a white man in the jungle or that Marlow, another white man, wields as narrator, there is no use looking for other, non-imperialist alternatives; the system has simply eliminated them and made them unthinkable. The circularity, the perfect closure of the whole thing is not only aesthetically but also mentally unassailable.

Conrad is so self-conscious about situating Marlow's tale in a narrative moment that he allows us simultaneously to realize after all that imperialism, far from swallowing up its own history, was taking place in and was circumscribed by a larger history, one just outside the tightly inclusive circle of Europeans on the deck of the *Nellie*. As yet, however, no one seemed to inhabit that region, and so Conrad left it empty.

Conrad could probably never have used Marlow to present anything other than an imperialist world-view, given what was available for either Conrad or Marlow to see of the non-European at the time. Independence was for whites and Europeans; the lesser or subject peoples were to be ruled; science, learning, history emanated from the West. True, Conrad scrupulously recorded the differences between the disgraces of Belgian and British colonial attitudes, but he could only imagine the world carved up into one or another Western sphere of dominion. But because Conrad also had an extraordinarily persistent residual sense of his own exotic marginality, he quite carefully (some would say maddeningly) qualified Marlow's narrative with the provisionality that came from standing at the very juncture of this world with another, unspecified but different. Conrad was certainly not a great imperialist entrepreneur like Cecil Rhodes or Frederick Lugard, even though he understood perfectly how for each of them, in Hannah Arendt's words, to enter "the maelstrom of an unending process of expansion, he will, as it were, cease to be what he was and obey the laws of the process, identify himself with anonymous forces that he is supposed to serve in order to keep the whole process in motion, he will think of himself as mere function, and eventually consider such functionality, such an incarnation of the dynamic trend, his highest possible achievement."<sup>2</sup> Conrad's realization is that if, like narrative, imperialism has monopolized the entire system of representation—which in the case of *Heart of Darkness* allowed it to speak for Africans as well as for Kurtz and the other adventurers, including Marlow and his audience—your self-consciousness as an

1. For Mackinder, see Neil Smith, *Uneven Development: Nature, Capital and the Production of Space* (Oxford: Blackwell, 1984), pp. 102-3. Conrad and triumphalist geography are at the heart of Felix Driver, "Geography's Empire: Histories of Geographical Knowledge," *Society and Space*, 1991.

2. Hannah Arendt, *The Origins of Totalitarianism* (1951; new ed. New York: Harcourt Brace Jovanovich, 1973), p. 215. Also see Fredric Jameson, *The Political Unconscious: Narrative as a Socially Symbolic Act* (Ithaca: Cornell UP, 1981), pp. 206-81.

outsider can allow you actively to comprehend how the machine works, given that you and it are fundamentally not in perfect synchrony or correspondence. Never the wholly incorporated and fully acculturated Englishman, Conrad therefore preserved an ironic distance in each of his works.

The form of Conrad's narrative has thus made it possible to derive two possible arguments, two visions, in the post-colonial world that succeeded his. One argument allows the old imperial enterprise full scope to play itself out conventionally, to render the world as official European or Western imperialism saw it, and to consolidate itself after World War Two. Westerners may have physically left their old colonies in Africa and Asia, but they retained them not only as markets but as locales on the ideological map over which they continued to rule morally and intellectually. "Show me the Zulu Tolstoy," as one American intellectual has recently put it.<sup>3</sup> The assertive sovereign inclusiveness of this argument courses through the words of those who speak today for the West and for what the West did, as well as for what the rest of the world is, was, and may be. The assertions of this discourse exclude what has been represented as "Tant" by arguing that the orientalist world was in some way ontologically speaking lost to begin with, irredeemable, irrecusably inferior. Moreover, it focuses not on what was shared in the colonial experience, but on what must never be shared, namely the authority and rectitude that come with greater power and development. Rhetorically, its terms are the organization of political passions, to borrow from Julien Benda's critique of modern intellectuals, terms which, he was sensible enough to know, lead inevitably to mass slaughter, and if not to literal mass slaughter then certainly to rhetorical slaughter.

The second argument is considerably less objectionable. It sees itself as Conrad saw his own narratives, local to a time and place, neither unconditionally true nor unqualifiedly certain. As I have said, Conrad does not give us the sense that he could imagine a fully realized alternative to imperialism: the natives he wrote about in Africa, Asia, or America were incapable of independence, and because he seemed to imagine that European tutelage was a given, he could not foresee what would take place when it came to an end. But come to an end it would, if only because—like all human effort, like speech itself—it would have its moment, then it would have to pass. Since Conrad dates imperialism, shows its contingency, records its illusions and tremendous violence and waste (as in *Nostromo*), he permits his later readers to imagine something other than an Africa carved up into dozens of European colonies,

even if, for his own part, he had little notion of what that Africa might be.

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Let us return to Conrad and to what I have been referring to as the second, less imperialistically assertive possibility offered by *Heart of Darkness*. Recall once again that Conrad sets the story on the deck of a boat anchored in the Thames; as Marlow tells his story the sun sets, and by the end of the narrative the heart of darkness has reappeared in England; outside the group of Marlow's listeners lies an undefined and unclear world. Conrad sometimes seems to want to fold that world into the imperial metropolitan discourse represented by Marlow, but by virtue of his own dislocated subjectivity he resists the effort and succeeds in so doing. I have always believed, largely through formal devices. Conrad's self-consciously circular narrative forms draw attention to themselves as artificial constructions, encouraging us to sense the potential of a reality that seemed inaccessible to imperialism, just beyond its control, and that only well after Conrad's death in 1924 acquired a substantial presence.

This needs more explanation. Despite their European names and mannerisms, Conrad's narrators are not average unreflecting witnesses of European imperialism. They do not simply accept what goes on in the name of the imperial idea: they think about it a lot, they worry about it, they are actually quite anxious about whether they can make it seem like a routine thing. But it never is. Conrad's way of demonstrating this discrepancy between the orthodox and his own views of empire is to keep drawing attention to how ideas and values are constructed (and deconstructed) through dislocations in the narrator's language. In addition, the recitations are meticulously staged: the narrator is a speaker whose audience and the reason for their being together, the quality of whose voice, the effect of what he says—are all important and even insistent aspects of the story he tells. Marlow, for example, is never straightforward. He alternates between garrulity and stunning eloquence, and rarely resists making peculiar things seem more peculiar by surprisingly misstating them, or rendering them vague and contradictory. Thus, he says, a French warship fires "into a continent"; Kurtz's eloquence is enlightening as well as fraudulent; and so on—his speech so full of these odd discrepancies (well discussed by Ian Watt as "delayed decoding"<sup>4</sup>) that the net effect is to leave his immediate audience as well as the reader with the acute sense that what he is presenting is not quite as it should be or appears to be.

3. Saul Bellow's controversial challenge to advocates of multiculturalism. [Editor]

4. Ian Watt, *Conrad in the Nineteenth Century* (Berkeley: U of California P, 1979), pp. 175-79 [see the selection in this Norton Critical Edition].

Yet the whole point of what Kurtz and Marlow talk about is in fact imperial mastery, white European over black Africans, and their ivory, civilization over the primitive dark continent. By accentuating the discrepancy between the official "idea" of empire and the remarkably disorienting actuality of Africa, Marlow unsettles the reader's sense not only of the very idea of empire, but of something more basic, reality itself. For if Conrad can show that all human activity depends on controlling a radically unstable reality to which words approximate only by will or convention, the same is true of empire, of venerating the idea, and so forth. With Conrad, then, we are in a world being made and unmade more or less all the time. What appears stable and secure—the policeman at the corner, for instance—is only slightly more secure than the white men in the jungle, and requires the same continuous (but precarious) triumph over an all-pervading darkness, which by the end of the tale is shown to be the same in London and in Africa.

Conrad's genius allowed him to realize that the ever-present darkness could be colonized or illuminated—*Heart of Darkness* is full of references to the *mission civilisatrice*, to benevolent as well as cruel schemes to bring light to the dark places and peoples of this world by acts of will and deployments of power—but that it also had to be acknowledged as independent. Kurtz and Marlow acknowledge the darkness, the former as he is dying, the latter as he reflects retrospectively on the meaning of Kurtz's final words. They (and of course Conrad) are ahead of their time in understanding that what they call "the darkness" has an autonomy of its own, and can reinstate and reclaim what imperialism had taken for its own. But Marlow and Kurtz are also creatures of their time and cannot take the next step, which would be to recognize that what they saw, disabingly and disparagingly as a non-European "darkness" was in fact a non-European world resisting imperialism so as one day to regain sovereignty and independence, and not, as Conrad reductively says, to reestablish the darkness. Conrad's tragic limitation is that even though he could see clearly that on one level imperialism was essentially pure dominance and land-grabbing, he could not then conclude that imperialism had to end so that "natives" could lead lives free from European domination. As a creature of his time, Conrad could not grant the natives their freedom, despite his severe critique of the imperialism that enslaved them.

The cultural and ideological evidence that Conrad was wrong in his Eurocentric way is both impressive and rich. A whole movement, literature, and theory of resistance and response to empire exists, \* \* \* and in greatly disparate post-colonial regions one sees tremendously energetic efforts to engage with the metropolitan world in equal debate so as to testify to the diversity and differ-

ences of the non-European world and to its own agendas, priorities, and history. The purpose of this testimony is to inscribe, reinterpret, and expand the areas of engagement as well as the terrain contested with Europe. Some of this activity—for example, the work of two important and active Iranian intellectuals, Ali Shariati and Jalal Ali i-Ahmed, who by means of speeches, books, tapes, and pamphlets prepared the way for the Islamic Revolution—interprets colonialism by asserting the absolute opposition of the native culture: the West is an enemy, a disease, an evil. In other instances, novelists like the Kenyan Ngugi and the Sudanese Tayeb Salih appropriate for their fiction such great *topoi* of colonial culture as the quest and the voyage into the unknown, claiming them for their own, post-colonial purposes. Salih's hero in *Season of Migration to the North* does (and is) the reverse of what Kurtz does (and is): the Black man journeys north into white territory.

Between classical nineteenth-century imperialism and what it gave rise to in resistant native cultures, there is thus both a stubborn confrontation and a crossing over in discussion, borrowing back and forth, debate. Many of the most interesting post-colonial writers bear their past within them—as scars of humiliating wounds, as instigation for different practices, as potentially revised visions of the past tending toward a new future, as urgently reinterpretable and redeployable experiences, in which the formerly silent native speaks and acts on territory taken back from the empire. One sees these aspects in Rushdie, Derek Walcott, Aimé Césaire, Chinua Achebe, Pablo Neruda, and Brian Friel. And now these writers can truly read the great colonial masterpieces, which not only misrepresented them but assumed they were unable to read and respond directly to what had been written about them, just as European ethnography presumed the natives' incapacity to intervene in scientific discourse about them. \* \* \*

### PAUL B. ARMSTRONG

#### [Reading, Race, and Representing Others]†

Chinua Achebe's well-known, controversial claim that the depiction of the peoples of the Congo in *Heart of Darkness* is racist and xenophobic stands in striking contrast to James Clifford's praise of Conrad as an exemplary anthropologist. Where Achebe finds prejudice

† From "Heart of Darkness and the Epistemology of Cultural Differences" in *Under Post-colonial Eyes: Joseph Conrad After Empire*, ed. Gail Fineman and Myrtle Hooper (Routledge: U of Cape Town P, 1996), pp. 21–35, 37–39. Reprinted with the permission of Johns Academic Publishers.